



BIMA Awards 2024 Entry Pack



Content	2
About the BIMA Awards	3
How are the BIMA Awards judged?	3
Categories	4
• What are the categories?	
• The Inclusive Design Award	
• The Creative Award	
• Category definitions	
How to enter	13
• Entry requirements	
• Entry process	
• Entry support	
FAQs	15
• Dates to note	
• Entry fees	
• Confidentiality	



About the BIMA Awards

BIMA Awards 2024 - The Best of British Ingenuity

The BIMA Awards are the UK's longest standing and most prestigious digital and tech awards. Established in 1985, the BIMA Awards exist to set a gold standard in digital awarding, recognising the work in the British digital sector that is truly pushing the limits of what is possible, and that's making a difference in business, culture and society.

What's new?

The BIMA Awards celebrate impact when the best of British creativity meets technology and innovation. We believe that all our BIMA members are part of this category of ingenious creators and innovators – that's why our annual Awards is now positioned as having a unique focus. Our awards categories will now be separated into three areas of British Ingenuity. We need to celebrate them all to succeed on a world stage.

Back by popular demand, this year will see winning projects awarded bronze, silver, or gold across categories that reflect the most up to date ins-and-outs of the digital and tech industries, so there will be a place for every project to be recognised.

How are the BIMA Awards judged?

The judging process will take place in September 2024, and will focus on recognising the **innovation**, **craft**, **impact** and **sustainability** of your work.

- **Innovation**
The application of a new creative idea, which may involve pioneering concepts, techniques or approaches that advance the current 'state of the art'.
- **Craft**
Brilliant execution and attention to detail, with a laser focus on target audience and the overall project's ambitions.
- **Impact**
The effect and influence of the project on the intended audience, demonstrated through measurable business outcomes.
- **Planet**
Show evidence of being aware of the climate crisis and the positive steps to reduce or mitigate the impact of the entry.



The first round of judging will be held online. Here, judges will be asked to assess all submissions for eligibility and against the three criteria above using a point scoring system. The highest scoring entries in each category will progress to round 2.

The second round of judging will be held in person, and judges will discuss the remaining entries, pick a shortlist in each category, and privately submit scores that will decide who will win bronze, silver, or gold; all to be revealed at the ceremony in November.

Categories

What are the categories?

There are 25 categories across three main areas of industry: Sectors and Special Categories, Creativity and Technology.

The three areas of British Ingenuity:

Sectors and Special Categories:

This is for the categories that have a home in both camps. For sector based and broad categories such as social good and Agency of the year.

Creativity:

Creativity, emotional, results-oriented. Categories will feature our campaign-first members from performance marketing to social.

Technology:

This is for the technological, precise, systematic thinkers. Categories will be curated to favour our developer-first members with categories focussing on transformation and build.



Sectors and Special Categories	Creativity	Technology
Business	Campaign Effectiveness	Digital Product Development
Consumer	UX	Digital Product Build
Services and Utilities	Written Content	Use of Data
Transport and Leisure Travel	Digital Design / User Interface	Use of AI
Popular Culture	Audio and Video Content	Transformation Project
Health and Wellness	Use of Digital Media	Trailblazers
Charity and Social Enterprise	Immersive Experience	
Education		
Social Good		
Environment		
Agency of the Year		
Client of the Year		



The Inclusive Design & Creative Awards

The Inclusive Design Award

When entering, you can opt in to have your submission put forward for the Inclusive Design Award. This award will be judged by BIMA's Inclusive Design Council and will acknowledge projects that have understood, implemented, and exceeded in providing a digital experience that is truly inclusive. They will be looking for the following points of difference:

- **Innovation**
The project demonstrates the use of innovation to create an inclusive society.
- **Craft**
The project has acknowledged within a new (or existing) digital experience barriers to access, and in response developed and designed a more inclusive user experience.
- **Impact**
The submission can demonstrate the impact of implementing a more inclusive strategy.

The Creative Award

When entering, you can also opt in to have your submission put forward for the Creative Award. Launch last year, this award will be judged by BIMA's Creative Council. They will be looking for the most creative pieces entered into the BIMA Awards 2024. There is no criteria; no need for strategic brilliance, stand-out performance, best use of budget, or long-term effectiveness (although that might also be true). They want to find and hero the work that makes them go "WOW! That's really creative".

You do not have to pay to have your submission considered for these recognition.



Category information

Sectors and Special Categories

Select a sector or special category that best represents your business (or your client's business if you're an agency).

- **Business**

This category is for any campaign or project that targets business customers. It doesn't matter if you are providing tech stack solutions or building immersive experiences at a trade fair, it's all about making B2B brands shine with brave use of tech and digital.

This category will be judged 30% Innovation, 30% Craft, 30% Impact and 10% Planet

- **Consumer**

Digital transformations have altered how consumers interact with brands, forever. Loyalty, CRM, DTC — innovation in the use of emerging channels, new data sets, or an understanding of new consumer behaviour are all stories our judges are ready to review. While this category is open to any consumer work, please review all sector categories for the best match.

This category will be judged 30% Innovation, 30% Craft, 30% Impact and 10% Planet

- **Services and Utilities**

From DeFi to clean energy, streaming platforms to home security ... be it acquisition to retention ... customer experiences have been transformed with innovative use of data and technology. Any financial services campaign or project sits within this category, as does SAAS or any innovation approach to making lives easier.

This category will be judged 30% Innovation, 30% Craft, 30% Impact and 10% Planet

- **Transport and Leisure Travel**

A new combination for 2024, this category brings together any form of transportation for any use. From airlines to automotive, public transport to private residencies. Judges are looking for the next iteration of data and tech-driven change in the sector. How have you helped adaption of customer behaviour change? Tell us your stories.

This category will be judged 30% Innovation, 30% Craft, 30% Impact and 10% Planet

- **Popular Culture**

If your client is in Gaming, Entertainment, Fashion, Sports, Music, or other contemporary culture then this category is for you. Judges will be looking for projects that exemplify Britain's reputation in popular culture and have set new standards for creativity.

This category will be judged 30% Innovation, 30% Craft, 30% Impact and 10% Planet



- **Health and Wellness**

This category is for any work from the health and wellness space, even from brands whose initiatives focus on wellbeing... from pharma and fitness to products and apps. Judges are looking for campaigns and/or projects that have made real advances in the healthcare space either physically, mentally or by increasing awareness of specific health issues. Work that promotes wellness from a brand in another sector could also go in the relevant sector category (for example a zero-alcohol version of a famous drinks brand could go in Consumer).

This category will be judged 30% Innovation, 30% Craft, 30% Impact and 10% Planet

- **Charity and Social Enterprise**

Judges are looking for the best demonstration of how you helped your clients to build awareness, improve fundraising, encourage behaviour change or promote the purpose of any organisation in this sector.

This category will be judged 30% Innovation, 30% Craft, 30% Impact and 10% Planet

- **Education**

In any form and for any audience group, if your project or campaign was built to promote Education sector clients or education-led initiatives then please enter here. Perhaps it's a purposeful approach to improving education attainment in underserved communities, or an ambitious digital-first approach that's emerged post-pandemic... we're excited to see how you've enabled the work and the results achieved.

This category will be judged 30% Innovation, 30% Craft, 30% Impact and 10% Planet

- **Social Good**

BIMA believes that together we can make a large, positive difference through our tech and innovation. Here's our chance to be the proof point that digital practitioners can drive measurable change to how we live our lives, our wellbeing, our self-determination.

This category will be judged 30% Innovation, 30% Craft, 30% Impact and 10% Planet

- **Environment**

This category champions the innovators among our membership who are trying to create a net positive effect on our planet, with real tangible data as evidence of that impact. Whether it's a travel company highlighting hotels' sustainable track records, or community outreach initiatives to deepen engagement and behaviour change ... we're looking for bold ideas that are based on real metrics.

This category will be judged 20% Innovation, 10% Craft, 20% Impact and 50% Planet



- **Agency of the Year**

As a community driven by purpose, this category celebrates our member organisations who typify our mission to drive innovation through knowledge sharing, showcasing best practice and developing talent. They will have been judged to best represent our three focus pillars of Skills Gap, Culture, and Growth. We want to hear about great teams, with a great culture, doing great work!

Judges won't just be motivated by billings and wins. They're interested in the positive impact leadership is creating for people and clients alike. So, tell us about your teams – use those storytelling talents for a little self-promotion.

- **Client of the Year**

As an extension of BIMA, we love to celebrate the amazing progress our members' clients make each year. Here's your chance to nominate those brands that treat you as valued partners, that appreciate your people and they themselves feel aligned to our pillars. What makes them Client of the Year though? Only you can make their case for them.

Performance and profit are important of course, but our judges are looking for stories of purposeful leaders, of innovative products and services, and a willingness to push boundaries for their people and our planet.

Creativity

Select the categories that best represent the outstanding creativity of your entry. You may select multiple categories per entry within this group.

- **Digital Design/User Interface**

Think Art Direction for digital experiences. Judges are looking for brave, bold and beautiful designs on any screen. This is the category for Digital Art Directors and Designers to have their moment of fame. Any entry focussing on UX Design should be placed in the User Experience category.

This category will be judged across 30% Innovation, 40% Craft, 20% Impact and 10% Planet

- **UX**

Judges are looking for exemplary UX submissions, so be sure to include all the research and strategic thinking behind the work. Let's see some of that famed British design thinking brought to the fore.

This category will be judged 30% Innovation, 40% Craft, 20% Impact and 10% Planet



- **Immersive Experience**

Going further than events for this year, we want to celebrate experiences powered by data, emerging technology, and creativity. Projects that utilise immersive tech for AR, VR, XR, gaming platforms or think about how to create an experience within in-person gatherings. Judges want to be blown away.

This category will be judged 30% Innovation, 40% Craft, 20% Impact and 10% Planet

- **Use of Digital Media**

Highlighting innovative use of digital media strategy, whether it's out of home, search or streaming or mobile. How are you and your clients using new and traditional forms of media in an unusual way for awareness or response? Judges want to read about a thorough strategy behind the media choices and demonstration that it hit its objectives.

This category will be judged 30% Innovation, 20% Craft, 40% Impact and 10% Planet

- **Audio and Video Content**

Celebrating visual and audible content from video series to podcasts — as a standalone initiative or within a campaign — content is everywhere. Perhaps your team is now developing content sustainably? Or working with content from influencers or fandoms. Judges are looking for original and brave work that's pushed beyond the typical, especially keen to see how it has engaged with its audience and created impact.

This category will be judged 30% Innovation, 40% Craft, 20% Impact and 10% Planet

- **Written Content**

Brilliant copywriting can unlock customer awareness, compel actions and nurture loyalty. Written content in all its forms – from blogs to white papers, product decks to email newsletters — are a vital part of the marketing mix. This category celebrates the best in crafted messaging from any sector.

This category will be judged 30% Innovation, 40% Craft, 20% Impact and 10% Planet

- **Campaign Effectiveness**

This category is for the best marketing campaign using digital and technology. Could be ATL advertising or an influencer campaign. It can be designed to sell, change behaviour or raise awareness. Just be clear what the objectives are and tell your story as this category is all about demonstrating that it worked!

This category will be judged 30% Innovation, 20% Craft, 40% Impact and 10% Planet



Technology

Select the categories that best represent the technology behind the execution of your entry. You may select multiple categories per entry within this group.

- **Digital Product Development**

We are looking to champion the design and build of any digital product from websites to apps. Tell a complete story from inception to impact.

This category will be judged 30% Innovation, 40% Craft, 20% Impact and 10% Planet

- **Digital Product Build**

One for the developers in the community. Now's your time to shine as you impress our judges with your technical prowess and problem-solving skills. How have your team adapted or augmented current platforms, embraced new languages and generally kicked ass(ets).

This category will be judged 30% Innovation, 40% Craft, 20% Impact and 10% Planet

- **Use of Data**

"Data is a precious thing and will last longer than the systems themselves." We suspect Sir Tim knows a thing or two about the subject, so let's embrace his POV and celebrate the real rock stars — the data scientists, strategists, and analytics teams who create impact with data in all its forms ... creativity to effectiveness. Impress us with your best data-driven approaches and experiences.

This category will be judged 40% Innovation, 20% Craft, 30% Impact and 10% Planet

- **Use of AI**

As the world continues to use more and more artificial intelligence, how are you using AI or machine learning in your creative process, customer interactions, builds or analytics? This category is judged by our AI Council who want to see projects that have understood and exceeded in providing an experience that implements AI in a responsible and innovative way.

This category will be judged 40% Innovation, 20% Craft, 30% Impact and 10% Planet

- **Transformation Project**

Judges want to understand how you've gone beyond comms campaigns here and see how strategic thinking can holistically transform a business for the digital age. How have you solved problems with platform integration, e-commerce evolution, and delivered impact for your client's organisation? How have you created impacted internally e.g. employees; and/or externally e.g. customers, communities, society at large?

This category will be judged 40% Innovation, 30% Craft, 20% Impact and 10% Planet



- **Trailblazers**

While most of the other categories are judged across criteria, this award is for the disruptors... so far ahead of their time that the full impact of the work might be years away. So don't get hung up on results, the judges are looking for totally fresh ideas and those with bravery and determination to launch something different in the market. Are you pushing how data is used? Or challenging the status quo in privacy? Maybe on-chain loyalty is consuming your team in 2024. Inspire us!

This category will be judged on Innovation only



How to enter the BIMA Awards

Entry requirements

- Must be DIGITAL and/or TECH (or have a significant digital and/or tech component).
- Submissions must be the work of a British agency and/or be for the British market.
- To keep BIMA Award winning work current, your project must have been launched, completed, re-developed, or shown substantial measurable progress since 1 January 2023.
- Projects in beta are considered eligible.
- Your work must have in some way moved the game on and demonstrated how the organisation, product, service, or idea is at the vanguard of digital.

Entry process

- All BIMA Awards entries must be submitted online via the awards platform at bima.awardsplatform.com
- You can enter projects into multiple categories. Please note you will be charged per entry per category for your submissions.
- Entries consist of a 200-word overview of your work, followed by a 1000-word more in-depth explanation of how your project meets the category criteria. More information on the category criteria can be found on the awards platform.
- In addition, you can provide images, audio or video links and any other information that will help the judges to experience your work.
- You can enter your submission into multiple categories by selecting 'Copy' from the 'My entries' tab on the platform.
- Entries created during the 'earlybird entry' time can be edited right up until the entry deadline, so make use of the cheaper price!

Entry support

If you have any questions about entering the BIMA Awards, please contact the team at awards@bima.co.uk.

BIMA Awards: How to Submit Your Best Entry

Join this interactive workshop with BIMA's MD, Matt Sullivan, and Claire Hutchings, Founder of Chime Agency for a quick overview of the entry process to find out how to submit your best entry this year

Claire will focus on how to hone your skills to create compelling award entries that resonate with judges and increase your chances of winning.



What we will cover:

- Identify a winning campaign
- Awards top tips
- Understanding the judges
- Writing with clarity and impact
- Crafting a story

WATCH HERE: <https://vimeo.com/981868310>



FAQs

Dates to note

Early bird entry deadline // Friday 14 June
Entry deadline // Friday 12 July
Late entry fee // Friday 2 August
Shortlist announced // Monday 7 October
BIMA Awards 2024 Ceremony // Wednesday 20 November

Entry fees

	BIMA Member	Standard
Early bird entry fee Submit your entry before Friday 14 June to save £60+vat per entry.	£215+vat	£320+vat
General entry fee Submit your entry before Friday 12 July.	£275+vat	£380+vat
Late entry fee £50+vat will be charged as an extra admin fee for entries made after the entry deadline. No entries will be accepted after Friday 2 August	£325+vat	£430+vat

BIMA Members can use their free entry until the General Entry deadline. After that, they will be charged £50+ VAT as an extra admin fee.

Confidentiality

All BIMA Awards judges sign an NDA prior to receiving entries to assess. On the entry form you will see a 'For Judge's Eye Only' section, where you can put include any confidential information to support your entry, in the full confidence that will not be used outside of the judging meeting(s).